



Interoffice Memorandum
City of Green
Public Service Department

To: City Council
Cc: Mayor Neugebauer
From: Valerie Wax Carr, Director of Public Service
Date: Feb. 2, 2021
Subject: **Trash Contract Bid and Award Recommendation**

The City of Green authorized a single service trash hauler via ordinance 1060.03, adopted March 11, 2003. Kimble is the current provider in their tenth year of service to the City and granted us an extension to our current contract until March 31, 2021 by Resolution 2020-R85 on Nov 24, 2020. An extension on the current contract allowed us to allow us to go through a complete bid. It also allowed us to move our contract beginning and end date into the spring which is a better time to begin a new contract.

We conducted a full bid process and opened bids on Jan. 22, 2021. Many other communities had bid in the last year or had an existing contract for the next 5-years. This gave us some insight on what prices would be likely. Please be aware that our current pricing was set in place 10 years ago. Therefore, we anticipated a price increase. The market rate currently is showing pricing from approximately \$17.00 to \$20.00 for full service (we call this unlimited service). The unlimited service category is our largest group of customers, approximately 7,500 customers. Unlimited Customers will receive both weekly trash and recycling. This is a change from bi-weekly recycling to weekly recycling which many residents have requested.

Limited customers will also receive weekly recycling and a new senior rate is now included. Approximately, 500 customers fall in the Limited category.

I am pleased to report that we received a low bid price just below that market rate of \$17 for full service at \$16.64. In addition, our limited service and bag price options were in line with market rates also. This year we also included a bid request for a senior rate on some services.

We had three companies bid and as anticipated Kimble and Republic were very competitive in their pricing. We considered many factors to decide upon a trash hauler contract. Our greatest consideration was the price to the residents. In addition, any increase to a service is difficult for a community to accept. We think it is in the best interest to the residents of Green to minimize that impact. As you are aware our largest customer group is Unlimited service (7,500) followed by Limited service (500). Upon review, Republic Services is low for both of these monthly services.

Service	Current	Rumpke	Kimble	Republic
Unlimited	\$13.85	\$23.05	\$17.95	\$16.64
Limited	\$12.03	\$21.90	\$16.70	\$15.97
Limited Sr	N/A	\$20.00	\$15.70	\$14.37

Council should also be aware that we requested an alternate bid for the possibilities of a curbside yard waste program. It is essential that we continue to educate the community on the proper disposal of yard waste material. We do not want yard waste material to be placed in the landfill, nor will that be allowed as we enter this new phase and new contract. Our priority is to educate our resident to mulch grass and leaves for example. Other yard waste currently should be taken to the Service Annex at 5383 Massillon Road. Our desire is to move the community to a more comprehensive yard waste program. This means to proposing a curbside yard waste program, much like our curbside recycling program. This would utilize ecological brown bags or an actual yard waste cart. The cart program is our desired goal. Although we are not accepting the yard waste alternative at this point, we want to work toward a comprehensive program. The alternate bids did provide us an insight on potential costs. In addition, we are exploring how we could subsidize this program by utilizing grant money or other resources to keep the cost down for our residents or to add the service for a small increase.

In summary, we are recommending the award for trash hauling services to Republic Services. Their submitted bids overall are low, particularly for our two largest group of customers. This award does mean a transition to a new company by April 1, 2021. We expect a smooth transition how ever we would like to allow as much time as possible to get the new contract in place. Therefore, we are requesting a discussion at the first reading. If there is a comfort level with City Council by the second reading we would appreciate, second reading passage, again so that we can start the transition to the new vendor as soon as possible. As always do not hesitate to reach out to me with any of your questions or concerns.