

**Raintree Golf and Event Center**  
**Analysis of New vs. Used Equipment**

	<i>Impact to City</i>	
	<i><u>New Equipment</u></i>	<i><u>Used Equipment</u></i>
New - leasing allows BCG to make payments on behalf of City	No cost	N/A
Used - upfront cost born by City since unable to lease equipment	No cost	\$202,900
Used - increased maintenance cost		
- new covered by 3 yr warranty	No cost	Increase in repairs and
- less net profit to City for capital improvements based on BCG budget		maint. costs
- Unable to quantify since based on condition of used equipment		approx. 10% - \$13k per year
Agreement option to renew after 3 yrs vs. 5 yrs		
- City renews lease for additional 1-2 yrs.	No Cost	Add'l purchase
- City / BCG terminates agreement		
- BCG facilitate in sale of equip	- Sell equip	- Sell equip
- BCG would be interested in purchase equip		
- Equipment returned to vendor		
- City can utilize some equip in-house		

Billy Casper Golf (BCG)