




Interoffice Memorandum
City of Green
Public Service Department

To: City Council
Cc: Mayor Neugebauer, Steve Schmidt (Fin), Lisa Carey Dean (Law)
From: Valerie Wax Carr, Director of Public Service 
Date: Jan. 29, 2020
Subject: **Service Department Capital Equipment Purchases**

I appreciate the support of the City Council in passing the Capital budget allowing for needed capital equipment purchases by the Service Department. Please find this memo helpful in summarizing our legislative requests.

PARKS - Bucket Truck (Freightliner Model M2106)

In researching the purchase of a bucket truck there are limited authorized dealers in Ohio. We were able to get State contract pricing from UTE, Inc. (Circleville) at \$164,931. However, Custom Truck of Canton of Canton has an equivalent Bucket Truck available now on their lot for \$134,750. Since this is below the State contract price we would like to purchase directly from Custom Truck. We had budgeted \$150,000, so are under our expected spending. Custom truck has held the truck for us pending Council approval, therefore I am respectfully requesting 1st reading passage.

PARKS- ¾ Ton Pick-up Trucks (Ford F250 4x4)

In comparing prices between the State Bid (Middleton Ford), CUE (Montrose Ford), and Ganley the pricing was extremely competitive within a few hundred dollars. The Parks budgeted for two (2) new pickups at a total budget of \$70,000. The CUE pricing is \$30,334.00 per truck for a total of \$60,668.00.

PARKS – 1 Ton Dump Truck (Ford F350 4x2 Single Cab)

No legislation is needed due to the price threshold requirement. However, pricing through State Bid (Middleton Ford), CUE (Montrose Ford), and Ganley was again extremely competitive. The low price did come from Ganley at \$28,980. This is for the cab and chassis only. The body will be priced separately and is expected to be lowered than \$15,000. Therefore, we will be only using about \$45,000 of the \$75,000 budgeted.

SMCR - Boom Mower (Kubota M5-111HDC 12)

The City is going to utilize the cooperative purchasing agreement through Sourcewell/NJPA Contact #052417-AGI. The total value of the mower is \$115,952.00. However, a trade in is included of \$12,000 for our used Ford 7740 Tractor. Therefore, our final price less the trade-in is \$103,952.00. We had budgeted \$120,00, again under our expected spending.

SCMR - Loader (Caterpillar 926M Wheel Loader)

The City is going to utilize the cooperative purchasing agreement through Sourcewell/NJPA Contact #032119-CAT. The base price is \$152,441.70 + the additions of Grapple Bucket \$14,500 + Hydraulic forks \$9,250 + Auto-Lube \$9,500 for a total package price of \$185,691.70. We are very pleased with the pricing we have found, since we budgeted \$250,000 so we are well within our range.

Due to the pricing of our vehicle and equipment needs coming in under the original budgeted amount we reviewed the total savings for other need purchases. A Mini Excavator (and transport trailer) is the next piece of capital equipment that the Service Department would like to obtain due to its versatility and that it can be used by all Service Divisions. We are respectfully asking to apply the savings to this purchase as follows:

SCMR/PARKS – Mini Excavator (Caterpillar 308 Mini Hydraulic Excavator)

Pricing is available through the cooperative purchasing agreement through Sourcewell/NJPA Contact #032119-CAT at \$103,281.00.

SCMR/PARKS – Transport Trailer (Interstate 20/24DTA)

Pricing is available through the cooperative purchasing agreement through Sourcewell/NJPA Contact #032119-CAT at \$16,250.00.

The total for the entire package is \$119,801.00

The savings realized within the Capital budget is as follows (see attached spreadsheet):

SCMR:	\$80,357.00
PARKS:	<u>\$39,582.00</u>
	\$119,939.00

The final budget savings will be \$138.00.

Thank you in advance for the support of these purchases and do not hesitate to contact me with any questions.

SERVICE Budget vs Purchase SAVINGS

<u>Vehicle/Equipment</u>	<u>Budget</u>	<u>Purchase</u>	<u>SAVINGS</u>
Bucket Truck	\$ 150,000.00	\$ 134,750.00	\$ 15,250.00
3/4 Ton pickups (2)	\$ 70,000.00	\$ 60,668.00	\$ 9,332.00
1 Ton Dump + Pending body	\$ 75,000.00	\$ 60,000.00	\$ 15,000.00
Boom Mower	\$ 120,000.00	\$ 103,952.00	\$ 16,048.00
Loader	\$ 250,000.00	\$ 185,691.00	\$ 64,309.00
		\$	\$ 119,939.00
Mini Excavator	\$ 103,281.00		
Trailer	\$ 16,520.00		
TOTAL	\$ 119,801.00		
Net Result Savings	\$	138.00	