

Telecommunications Committee
Council Chamber Equipment Upgrades
Summary of Quotes
12/31/2017

	<i>* Northeast Projections</i>	<i>Lightspeed</i>	<i>RJ Beck</i>	<i>(1) Radiant Tech</i>
Upgrade cameras to High Definition	\$ 40,500.00	No response	Declined to quote	Declined to quote
Upgrade VGA inputs to HDMI and Council Monitors	27,859.00			
Add Hanging Microphones	5,407.00			
Digital Countdown timer	1,105.00			
Total Costs	<u>\$ 74,871.00</u>	<u>-</u>	<u>-</u>	<u>-</u>

* - Quote previously provided to committee and products compare with state pricing

(1) - recommendation by our third party IT service provider



**AUDIO
VISUAL
SOLUTIONS**

Northeast Projections Inc.

8600 Sweet Valley Drive
Cleveland, Ohio 44125
Phone: (216) 514-5023 Fax (216) 514-6059

Quote No. 170411A

PROPOSAL

Employee

Name Roger Spitale Cell Phone 216-244-2401
Position Engineer E-mail roger.spitale@npiav.com
Emp. # 40230

Dates

Quote Issued 6/5/2017
Revised _____
Accept/Reject _____

Project: Upgrade Cameras to High Definition

Product	Description	Quantity	Price	Total
Pana	Hi-Def PTZ Camera: HD-SDI (AW-HE40SWPJ)	5	\$3,420.00	\$17,100.00
Pana	Compact Remote Camera Controller (AW-RP50)	2	\$1,920.00	\$3,840.00
Pana	Ceiling Mount Kit (WV-Q105A)	1	\$90.00	\$90.00
Extron	MDA 4V HD-SDI 1x4 Distribution Amplifier (60-884-01)	8	\$630.00	\$5,040.00
Extron	RSB 123 Basic Rack Shelf 3.5" Deep (60-604-21)	2	\$35.00	\$70.00
BM	Dual 8" SDI Monitor (SmartView Duo)	6	\$478.00	\$2,868.00
AJA	Integrate HDMI to SDI Converter (HA5-PLUS)	1	\$360.00	\$360.00
PM	Single Stud Tilt Mount (PTM-B)	3	\$55.00	\$165.00
LG	24" 1080P Smart LED TV (24LF4820-BU)	3	\$240.00	\$720.00
AJA	Integrate SDI to HDMI Converter (HI5-PLUS)	1	\$360.00	\$360.00
TP-L	8-Port Gigabit POE Switch (TL-SG1008PE)	1	\$185.00	\$185.00
WP	RG-59 SDI Video Plenum Cable 1000' (25819)	1	\$570.00	\$570.00
WP	4-Piece BNC RG-59 Plenum Connector 50pcs (CN-BM74-32)	1	\$72.00	\$72.00
Misc	Hardware, Cable and Connectors	1	\$560.00	\$560.00
Labor	Installation	1	\$8,500.00	\$8,500.00
SHIPPING IS NOT INCLUDED				

Customer

Customer City of Green Contact Molly Kapeluck
Address 1755 Town Park Blvd.
City Uniontown State Ohio
ZIP 44685 Email mkapeluck@cityofgreen.org
Phone 330-896-6604 Fax _____

Sub Total \$40,500.00

Tax Exempt

Sub Total \$40,500.00

Shipping

TOTAL \$40,500.00

Notes

This proposal shall be valid for 30 days. If this proposal is acceptable, please sign the bottom right and return it by mail, fax or e-mail along with your Purchase Order or Credit Card Authorization Form. Thank you for considering NPI for your AV needs.

Status

☒ Established Customer ☐ New Customer ☐ Prospective Customer

NPI Signature: Roger Spitale - Engineer

Customer Signature: _____



**AUDIO
VISUAL
SOLUTIONS**

8600 Sweet Valley Drive
Cleveland, Ohio 44125
Phone: (216) 514-5023 Fax (216) 514-6059

Quote No. 1704118

PROPOSAL

Employee

Name Roger Spitale Cell Phone 216-244-2401
Position Engineer E-mail roger.spitale@nplav.com
Emp. # 40230

Dates

Quote Issued 6/5/2017
Revised _____
Accept/Reject _____

Project: Upgrade VGA Inputs to HDMI and Council Monitors to 4K Monitors

Product	Description	Quantity	Price	Total
LG	4K UHD HDR Smart LED TV - 49" (49UH6100) _	6	\$720.00	\$4,320.00
LG	4K UHD HDR Smart LED TV - 65" (65UJ6300) _	1	\$1,460.00	\$1,460.00
Extron	DTP T HWP 4K 331 D HDMI Décor-Style Tx (60-1421-53)	4	\$500.00	\$2,000.00
Extron	DTP T UWP 332 D HDMI, VGA Décor-Style Tx (60-1366-53)	1	\$860.00	\$860.00
Extron	DTP HDMI 4K 330 RX (60-1331-13)	12	\$400.00	\$4,800.00
Extron	DTP HD DA 4K 330 HDMI to 8 Out DTP DA (60-1438-51)	1	\$2,880.00	\$2,880.00
Extron	SW8 HDMI 8 Input HDMI Switcher (60-841-04)	1	\$1,200.00	\$1,200.00
Extron	RSB 126 Basic Rack Shell 6" Deep (60-604-11)	3	\$36.00	\$108.00
AJA	Integrate HDMI to SDI Converter (HA5-PLUS)	1	\$375.00	\$375.00
MW	Sprite Seamless Media Player (DV-S1)	1	\$120.00	\$120.00
WP	Shielded CAT5E Plenum Cable - 1000' (254245FBL1000)	2	\$585.00	\$1,170.00
Misc	Hardware, Cable and Connectors	1	\$1,766.00	\$1,766.00
Labor	Installation	1	\$6,800.00	\$6,800.00
SHIPPING IS NOT INCLUDED				
Sub Total				\$27,859.00
Tax				Exempt
Sub Total				\$27,859.00
Shipping				
TOTAL				\$27,859.00

Customer

Customer City of Green Contact Molly Kapekuck
Address 1755 Town Park Blvd.
City Uniontown State Ohio
ZIP 44685 Email mjakpekuck@cityofgreen.org
Phone 330-896-6604 Fax _____

Status

☒ Established Customer ☐ New Customer ☐ Prospective Customer

Notes

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NPI Signature: Roger Spitale - Engineer

Customer Signature: _____



8600 Sweet Valley Drive
Cleveland, Ohio 44125
Phone: (216) 514-5023 Fax: (216) 514-6059

Quote No. 170411C

PROPOSAL

Employee

Name	<u>Roger Spitale</u>	Cell Phone	<u>216-244-2401</u>
Position	<u>Engineer</u>	E-mail	<u>roger.spitale@nplav.com</u>
Emp. #	<u>40230</u>		

Dates

Quote Issued	6/5/2017
Revised	
Accept/Reject	

Project: Add 8 Hanging Microphones over seating

[illegible]**Customer**

Customer	City of Green	Contact	Molly Kapeluck
Address	1755 Town Park Blvd.		
City	Uniontown	State	Ohio
ZIP	44685	Email	mkapeluck@cityofgreen.com
Phone	330-896-6604	Fax	

	Sub Total	\$5,407.00
Tax	Exempt	
Sub Total		\$5,407.00
Shipping		
	TOTAL	\$5,407.00

Status

☒ Established Customer ☐ New Customer ☐ Prospective Customer

Notes

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NPI Signature

NPI Signature **Roger Spitale** - Engineer

Customer Signature: _____



8600 Sweet Valley Drive
Cleveland, Ohio 44125
Phone: (216) 514-5023 Fax (216) 514-6059

Quote No. 1704110

PROPOSAL

Employee

Name	<u>Roger Spitale</u>	Cell Phone	<u>216-244-2401</u>
Position	<u>Engineer</u>	E-mail	<u>roger.spitale@npliv.com</u>
Emp. #	<u>40230</u>		

Sales

Quote Issued	6/5/2017
Revised	
Accept/Reject	

Project: Digital Countdown Timer

[illegible]

SHIPPING IS NOT INCLUDED

Customer

Customer	City of Green	Contact	Molly Kapeluck
Address	1755 Town Park Blvd.		
City	Unlontown	State	Ohio
ZIP	44685	Email	mkapeluck@cityofgreen.org
Phone	330-896-6604	Fax	

	Sub Total	\$1,105.00
Tax		Exempt
Sub Total		\$1,105.00
Shipping		
	TOTAL	\$1,105.00

Notes

This proposal shall be valid for 30 days. If this proposal is acceptable, please sign the bottom right and return it by mail, fax or e-mail along with your Purchase Order or Credit Card Authorization Form. Thank you for considering NPI for your AV needs.

Status☒ Established Customer ☐ New Customer ☐ Prospective Customer

NPI Signature

Roger Spitale - Engineer

Customer Signature: _____